

**THE INFLUENCE OF RECRUITMENT, SELECTION, AND PLACEMENT
TOWARD ORGANIZATIONAL PERFORMANCE ON PT ANGKASA PURA
I (PERSERO) SAM RATULANGI INTERNATIONAL AIRPORT MANADO**

THESIS

DEVITA CITRA IRYANTI

15042053



MANAGEMENT DEPARTMENT

FACULTY OF ECONOMICS

UNIVERSITAS KATOLIK DE LA SALLE

MANADO

2019

**THE INFLUENCE OF RECRUITMENT, SELECTION, AND
PLACEMENT TOWARD ORGANIZATIONAL PERFORMANCE
ON PT ANGKASA PURA I (PERSERO) SAM RATULANGI
INTERNATIONAL AIRPORT MANADO**

THESIS

**DEVITA CITRA IRYANTI
15042053**

**Presented as a fulfillment of the requirement in obtaining
Bachelor Degree in Management at Faculty of Economics**

Universitas Katolik De La Salle Manado

**THE INFLUENCE OF RECRUITMENT, SELECTION, AND
PLACEMENT TOWARD ORGANIZATIONAL PERFORMANCE
ON PT ANGKASA PURA I (PERSERO) SAM RATULANGI
INTERNATIONAL AIRPORT MANADO**

DEVITA CITRA IRYANTI

15042053

Has been fulfilled the requirements to be accepted by advisory commission

Advisor I



Harly M. Merung, SE., MM.

Advisor II



Joseph J.A. Turambi, S.E., M.Sc.

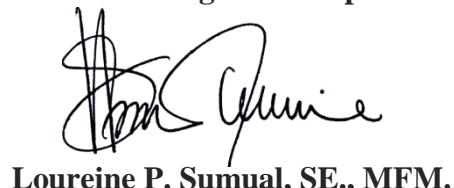
Manado, July 26th 2019

Faculty of Economics

Universitas Katolik De La Salle Manado



Head of Management Department



Loureine P. Sumual, SE., MFM.

LEGALIZATION PAGE

THE INFLUENCE OF RECRUITMENT, SELECTION, AND PLACEMENT TOWARD ORGANIZATIONAL PERFORMANCE ON PT ANGKASA PURA I (PERSERO) SAM RATULANGI INTERNATIONAL AIRPORT MANADO

DEVITA CITRA IRYANTI

15042053

Has been examined and defended in front of examiner board

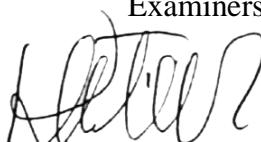
On August 2nd 2019

Advisors,



Harly M. Merung, SE., M.M.

Examiners,



Apolinaris A. Montolalu, SS.,MS.



Joseph J.A. Turambi, S.E., M.Sc.

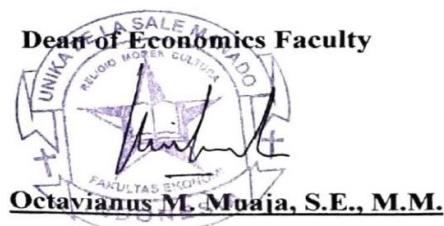


Patricia G.J. Petrus, SE., MM.

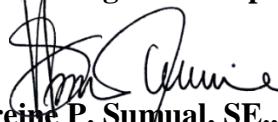
This thesis has been accepted as partial fulfillment to obtain Bachelor Degree

On August 2nd 2019

Acknowledge by,



Head of Management Department



Loureine P. Sumual, SE., MFM.

ABSTRACT

Devita C. Iryanti, The Influence of Recruitment, Selection, and Placement Toward Organizational Performance on PT. Angkasa Pura I (Persero) Sam Ratulangi International Airport Manado. Advise by Harly M. Merung, S.E., M.M. and Joseph J.A. Turambi, S.E., M.Sc.

The purpose of this study is to determine the influence of recruitment, selection and placement toward organizational performance on PT. Angkasa Pura I (Persero) Sam Ratulangi International Airport Manado. Recruitment is the process of identifying and attracting a group of potential candidates from within and outside the organization to evaluate for employment. Once these candidates are identified, the process of selecting appropriate employees for employment can begin. Selection is a process of a group of applicants who best meet the selection criteria for positions available within the company. Placement relates to the matching of one's position. It is based on the job requirements, knowledge, skills, abilities, preference, and personality of the employee, a placement process through which the new employee is assigned the job according to his ability and capability.

This study examined the influence of recruitment, selection and placement toward organizational performance on PT. Angkasa Pura I (Persero) Sam Ratulangi International Airport Manado. The finding of this study could help broadening insight and knowledge particularly related to the influence of recruitment, selection and placement toward organizational performance on state-owned enterprises company.

The sample used in this study was 152 respondents which is an employee from PT. Angkasa Pura I (Persero) Sam Ratulangi International Airport Manado using the population method. Data analysis technique in this study used data analysis of Multiple Linear Regression with Statistical Package for the Social Sciences (SPSS) 20.00 application.

The result of this study are : (1) Recruitment and Placement have a significant influence toward organizational performance, (2) Selection does not have significant influence toward organizational performance.

Keywords : Recruitment, Selection, Placement And Organizational Performance

ABSTRAK

Devita C. Iryanti, Pengaruh Rekrutmen, Seleksi, dan Penempatan terhadap Kinerja Organisasi pada PT. Angkasa Pura I (Persero) Bandar Udara Internasional Sam Ratulangi Manado. Dibimbing oleh Harly M. Merung, S.E., M.M. and Joseph J.A. Turambi, S.E., M.Sc.

Tujuan dari penelitian ini adalah untuk mengetahui pengaruh Rekrutmen, Seleksi, dan Penempatan terhadap Kinerja Organisasi pada PT. Angkasa Pura I (Persero) Bandar Udara Internasional Sam Ratulangi Manado. Perekruitmen adalah proses mengidentifikasi dan menarik sekelompok kandidat potensial dari dalam dan luar organisasi untuk mengisi posisi atau tempat yang kosong dalam organisasi. Setelah kandidat ini diidentifikasi, proses pemilihan karyawan yang tepat untuk pekerjaan dapat dimulai. Seleksi adalah proses sekelompok pelamar yang paling memenuhi kriteria seleksi untuk posisi yang tersedia dalam perusahaan. Penempatan berhubungan dengan pencocokan posisi seseorang. Ini didasarkan pada persyaratan pekerjaan, pengetahuan, keterampilan, kemampuan, preferensi, dan kepribadian karyawan, poses penempatan dimana mana karyawan baru ditugaskan pekerjaan sesuai dengan keahlian dan kemampuannya.

Penelitian ini menguji pengaruh Rekrutmen, Seleksi, dan Penempatan terhadap Kinerja Organisasi pada PT. Angkasa Pura I (Persero) Bandar Udara Internasional Sam Ratulangi Manado. Penelitian ini bermanfaat untuk memperluas pengetahuan, khususnya yang berkaitan dengan pengaruh pengaruh rekrutmen, seleksi, dan penempatan terhadap kinerja organisasi pada perusahaan badan usaha milik negara (BUMN).

Sampel yang digunakan dalam penelitian ini adalah 152 responden yang merupakan karyawan dari PT. Angkasa Pura I (Persero) Bandara Internasional Sam Ratulangi Manado dengan menggunakan metode populasi. Analisis data untuk penelitian ini menggunakan analisis data Regresi Linier Berganda dengan aplikasi Statistik untuk Ilmu Sosial (SPSS) 20.00.

Hasil dari penelitian ini adalah: (1) Perekruitmen dan Penempatan memiliki pengaruh yang signifikan terhadap kinerja organisasi, (2) Seleksi tidak memiliki pengaruh yang signifikan terhadap kinerja organisasi.

Kata Kunci : Rekrutmen, Seleksi, Penempatan, dan Kinerja Organisasi

ACKNOWLEDGMENT

First of all, I would like to thank for LORD JESUS for the blessings, opportunities, health and competencies He has given to me so that I can complete this Thesis.

I personally would like to say thank you so much to those who have supported, helped, prayed for, and motivated me so that my thesis can be completed very well. In this opportunity I would like to say thank you for:

1. My Family, my mother Rena M. Lukas, my sister Alvionita M. Fajar and brother Khadir Ch. Fajar, my beloved grandmother Julin Lukas and my uncle in heaven Suntje A.J Lukas that always ,support and pray for me to do this thesis.
2. Father Prof. Dr. Johanis Ohoitimur, as the Rector of De La Salle Catholic University of Manado.
3. Octavianus M.T. Muaja, S.E, M.M as the Dean of Economics Faculty in De La Salle Catholic University of Manado.
4. Ch. Adrie P. Koleangan, SE., MM as a Deputy Dean of Faculty Economics Unika De La Salle Manado.
5. Loureine Patricia Sumual, S.E., MFM as the Head of Management Department.
6. Harly M. Merung, S.E., M.M. and as my advisor I and eximers I who has giving advice and motivate me while writing this thesis.
7. Apolinaris A. Montolalu, S.S., M.S. as my eximers II who has giving me advice and help me while revision my thesis.

8. Patricia G.J. Petrus, S.E., M.M. as my eximers III who has giving me advice and help me while revision my thesis.
9. Joseph J.A. Turambi, S.E., M.Sc. as my advisor II who has giving advice and motivate me while writing this thesis.
10. Angelika M. Ilat, S.E who always help and support me through this writing process.
11. PT. Angkasa Pura I (Pesero) Sam Ratulangi Airport Manado, Mr. Minggus E.T Gandeguai as the General Manager And all the Departement Head, Section Head and all employee thankyou for helping me.
12. For my friends (Dwaeji) Claudia Pandeynuwu, Vianna Lala , Veronica Kawuwung. My BDW Werren Maramis and Beni sandig,. Angelita Lumesar, and all classmate of Management'15 who always supported me.
13. For my support team Ka Allen, Ka Ira, Pnt Gerry, Pnt Alke, Ka Handroy, Tante Ranny, Om Audidy, Giovana, Arly, Bella, Edo, Adara, Claire and Axl who always cheering me up.
14. All the people who've been involved in the completion of the internship program and the internship report. God bless.

Finally, I realize that this thesis is not perfect yet. So, any critics and suggestion are very welcome. I apologize for anything that might be wrong or unclear in this thesis. Hopefully, this thesis will be useful for anyone who reads.

Manado, 26th July 2019

Devita Citra Iryanti

STATEMENT OF THESIS ORIGINALITY

I, who sign this thesis statement, state that this thesis:

THE INFLUENCE OF RECRUITMENT, SELECTION, AND PLACEMENT TOWARD ORGANIZATIONAL PERFORMANCE ON PT ANGKASA PURA I (PERSERO) SAM RATULANGI INTERNATIONAL AIRPORT MANADO

Is truly my originality work.

In thesis, there are no partly of overall of other people's writing and opinion that I recognize as my writing. When I used other people's writing and opinion by quoting implicitly, I have recognized and showed the sources of its origin. If this thesis that I wrote is being proved as plagiarism, I will take consequences given to me, including the cancellation of degree and certificate.

Manado, August 2nd 2018

Party who gives the statement



Harly M. Merung, SE., MM.

Witness I, as advisor and member of Examiners Board

A handwritten signature in black ink.

Apolinaris A. Montolalu, S.S.,M.S.

Witness II, as member of Examiners Board

A handwritten signature in black ink.

Patricia G.J. Petrus, SE., MM.

Witness III, as member of Examiners Board

TABLE OF CONTENTS

	Pages
TITCLE PAGE	i
THESIS WITH TITLE	ii
LEGALIZATION PAGE.....	iii
ABSTACK.....	iv
ABSTRAK.....	v
ACKNOWLEDGMENT	vi
STATEMENT OF THESIS ORIGINALITY	vii
TABLE OF CONTEM.....	ix
LIST OF TABLE.....	xiii
LIST OF FIGURE.....	xiv
LIST OF APENDIX	xv
 CHAPTER I: INTRODUCTION	
1.1 Background	1
1.2 Problem Statement	8
1.3 Problem Limitation	9
1.4 Research Objective.....	9
1.5 Research of Benefits.....	10

CHAPTER II: THEORITICAL FRAME WORK

2.1	Theoritical Foundation	11
2.1.1	Human Resource Theory.....	11
2.1.2	Recruitment Theory.....	14
2.1.3	Selection Theory	20
2.1.4	Placement Theory.....	22
2.1.5	Organizational Performance Theory	23
2.2	Relationship Between Variables	29
2.3	Previouse Research	30
2.4	Theoritical Frame Work.....	34
2.5	Hypothesis.....	35

CHAPTER III RESEARCH METHOD

3.1	Type of Research.....	37
3.2	Time, Place and Objective of Research	37
3.3	Data Collection Method	38
3.3.1	Primary Data	38
3.4	Population.....	39
3.5	Definition of Variable	39

3.5.1	Independent Variable	40
3.5.2	Dependent Variable.....	41
3.6	Level of Measurement.....	42
3.7	Data Quality Analysis	43
3.8	Validity Test.....	43
3.9	Reliability Test	44
3.10	Statistical Tool of Data Analysis.....	46
3.10.1	Multiple Linear Regression Analysis	46
3.10.2	Multiple Corelation Coefficient	46
3.10.3	Multiple Coefficient Determination	48
3.11	Hypotesis Test.....	49
3.11.1	T-Test	49
3.11.2	F-Test	50

CHAPTER IV RESULT AND DISSCUTION

4.1.	Research Result.....	52
4.1.1	Characteristic of Responden.....	52
4.2	Data Quality Test	55
4.3	Validity Test.....	55
4.4	Reliability Test	56

4.5	Multiple Linear Regresion Analysis	57
4.5.1	Multiple Correlation Coeficient	59
4.5.2	Coefficient Of Determination.....	59
4.6	Hypotesis Test.....	60
4.6.1	F Test Analysis.....	60
4.6.2	T Test Analysis.....	60
4.7	Interpretaion Analysis	60
CHAPTER V CONCLUCTION AND RECOMMENDATION		
5.1	Conclucion	65
5.2	Reccomendation.....	66
BIBLIOGRAPHY		68

LIST OF TABLE

2.1	Previous Research	32
3.1	Schedule of Research	38
3.2	Operational Variable	41
3.3	Multiple Correlation Coefficient Intepretation.....	47
4.1	Validity Test.....	55
4.2	Reliability Test	56
4.3	Coefficients	57
4.4	Correlation Coefficient.....	59
4.5	Simultaneously Test F-Test.....	58
4.6	Partial T-Test.....	59

LIST OF FIGURE

2.1	Management Process.....	12
2.2	Recruitment Process	16
2.3	Thinking Framework.....	34
4.1	Responden Base On Gender.....	52
4.2	Responden Base On Age.....	53
4.3	Responden Base On Education Level	54

LIST OF APPENDICES

Appendix1 Request For Thesis Research.....	73
Appendix2 Approval Research Requests	74
Appendix3 Questionnaire.....	75
Appendix4 Questionnaire Data Answer	79
Appendix5 Correlation Data Analysis	88
Appendix6 Consultant Card Advisor	89