

**THE IMPACT OF SALARY, INCENTIVE, AND WORK
ENVIRONMENT TOWARD EMPLOYEE PRODUCTIVITY AT
CV. ABADI BERKAT LESTARI MANADO**

THESIS

KENNY WONGSO

11042038



MANAGEMENT DEPARTMENT

FACULTY OF ECONOMICS

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KENNY WONGSO

(11042038)

Presented as a partial fulfillment of the requirement
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MANADO**

KENNY WONGSO

(11042038)

Has fulfilled the requirements to be accepted by advisory commission

Advisor I

Ch. Adrie Koleangan, SE., MM

Advisor II

Edino Lomban, SS., MA

Manado, July 3rd, 2015

Faculty of Economics

Universitas Katolik De La Salle Manado

Dean of Economics Faculty,

Head of Management Department,

Apolinaris A. Montolalu, SS., MS

Harli M. Merung, SE., MM

LEGALIZATION PAGE

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LESTARI MANADO**

Kenny Wongso

11042038

Has been examined and defended in front of examiner board

On July 13th 2015

Board of Examiners,

Advisors,

Examiners,

Ch. Adrie Koleangan, SE., MM

Joseph Turambi, SE., MSc

Edino Lomban, SS., MA

Harli M. Merung, SE., MM

This thesis has been accepted as partial fulfillment

To obtain Bachelor Degree

On July 13th 2015

Acknowledged by,

Harli M. Merung, SE., MM
Head of Management Department

Apolinaris A. Montolalu, SS., MS
Dean of Economics Faculty

ABSTRACT

WONGSO, KENNY, The Impact of Salary, Incentive, and Work Environment Toward Employee Productivity at CV. Abadi Berkat Lestari Manado. Advised by Koleangan, Ch. Adrie and Lomban, Edino.

A company cannot exist without its human resources even though it has a fairly huge amount of capital and high-end modern technology, because a sophisticated technology without being supported by human as its main resources will not be able to achieve its purpose. Human resource must be directed and guided from the management of the company in general and the human resource department specifically. Every company is often faced by employee productivity problem. The company must make effort so that every activity will obtain optimal result and be conducted effectively and efficiently. Hence, to achieve the desired level of effectiveness and efficiency, a company must have a good working system and good productivity. Several factors that affect employee productivity are salary, incentive, and work environment. The higher the amount of salary, incentive, and a good working environment will increase the productivity of employees in a company.

From understanding the result, the writer conducted a research on the impact of salary, incentive, and work environment to employee productivity at CV. Abadi Berkat Lestari. The purpose of this research is to determine how far do salary, incentive, and work environment have impacts on employee productivity at CV. Abadi Berkat Lestari.

The analytical methods used are multiple regression method. The results obtained are the variable salary (X_1) and work environment (X_3) have no significant impacts while incentive (X_2) has significant impact towards employee productivity. Salary (X_1), incentive (X_2), and work environment (X_3) simultaneously have impacts on employee productivity (Y) at CV. Abadi Berkat Lestari. This can be seen in the results of the F-Test, H_0 is rejected and H_1 accepted with $F\text{-count} > F\text{-Table}$. And the salary (X_1), incentive (X_2), and work environment (X_3) has contributed to customer loyalty (Y) by 44.7%.

In conclusion, salary and work environment does not give significant influence toward employee productivity partially. Besides, incentive has significant influence towards employee productivity. Simultaneously, all three variables have significant influences toward employee productivity.

Key words: Employee Productivity, Salary, Incentive, Work Environment.

ABSTRAK

KENNY WONGSO, Pengaruh Gaji, Insentif, Dan Lingkungan Kerja Terhadap Produktivitas Karyawan di CV. Abadi Berkat Lestari Manado. Dibimbing oleh Ch. Adrie Koleangan dan Edino Lomban.

Sebuah perusahaan tidak dapat hidup tanpa sumber daya manusia biarpun perusahaan tersebut memiliki modal yang cukup banyak dan teknologi modern yang memadai, karena teknologi tinggi tanpa didukung oleh manusia sebagai sumber daya utama tidak akan mencapai tujuan. Sumber daya manusia harus diarah dan dibimbing oleh manajemen perusahaan secara umum dan departemen sumber daya manusia secara khusus. Setiap perusahaan sering menghadapi masalah mengenai produktivitas karyawan. Perusahaan tersebut harus berusaha sehingga setiap aktivitas perusahaan akan meraih hasil yang optimal dan dilakukan secara efektif dan efisien. Maka itu, untuk mencapai tingkat yang efektif dan efisien, sebuah perusahaan harus memiliki sistem dan produktivitas yang baik. Beberapa faktor yang mempengaruhi produktivitas karyawan adalah gaji, insentif, dan lingkungan kerja. Semakin tinggi gaji dan insentif yang diberikan, dan juga lingkungan kerja yang memadai akan meningkatkan produktivitas karyawan di setiap perusahaan.

Dari hasil pemahaman tersebut, penulis melakukan penelitian tentang pengaruh gaji, insentif, dan lingkungan kerja terhadap produktivitas karyawan di CV. Abadi Berkat Lestari. Tujuan penelitian ini adalah untuk mengetahui seberapa jauh gaji, insentif, dan lingkungan kerja memberikan pengaruh terhadap produktivitas karyawan di CV. Abadi Berkat Lestari.

Metode analisa yang digunakan adalah metode regresi berganda. Hasil yang didapat adalah variabel gaji (X_1), insentif (X_2), dan lingkungan kerja (X_3) secara parsial adalah gaji dan lingkungan kerja tidak berpengaruh secara signifikan sementara insentif berpengaruh secara signifikan terhadap produktivitas karyawan. Gaji (X_1), insentif (X_2), dan lingkungan kerja (X_3) secara simultan memiliki pengaruh terhadap produktivitas karyawan (Y) di CV. Abadi Berkat Lestari. Hal ini bias dilihat pada hasil Uji F dimana H_0 ditolak dan H_1 diterima dengan hasil F-hitung $>$ F-tabel. Gaji (X_1), insentif (X_2), dan lingkungan kerja (X_3) memberikan kontribusi terhadap produktivitas karyawan (Y) sebesar 44.7%.

Alhasil, gaji dan lingkungan kerja tidak memberikan pengaruh yang signifikan terhadap produktivitas karyawan secara parsial. Sebaliknya, insentif memberikan pengaruh signifikan terhadap produktivitas karyawan. Secara keseluruhan, semua tiga variabel memberikan pengaruh signifikan terhadap produktivitas karyawan.

Kata-kata Kunci: Produktivitas Karyawan, Gaji, Insentif, Lingkungan Kerja.

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Manado, July 2015

Writer

STATEMENT OF THESIS ORIGINALITY

I, who sign this statement, state that this thesis:

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TOWARD EMPLOYEE PRODUCTIVITY AT CV. ABADI BERKAT LESTARI
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Is truly my original work.

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Manado, July 3rd 2015
Party who gives the statement

Kenny Wongso

Witness 1, as advisor and member of Examiners Board

Ch. Adrie Koleangan, SE., MM

Witness 2, as member of Examiners Board

Joseph Turambi, SE., MSc

Witness 3, as member of Examiners Board

Harli M. Merung, SE., MM

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